Remote Patient Monitoring

By Medek RPM

Remote Patient Monitoring (RPM)

What is it?

- Enables providers to monitor patients outside of clinical setting
- Increases access to care & reduces Urgent/ER care visits
- RPM recognized by CMS as an integral part of healthcare

Why is it relevant now?

- CMS - Centers for Medicare and Medicaid Services implemented new CPT (Common Procedural Terminology) codes specifically for RPM and chronic care management on Jan. 1, 2020

Benefits of RPM

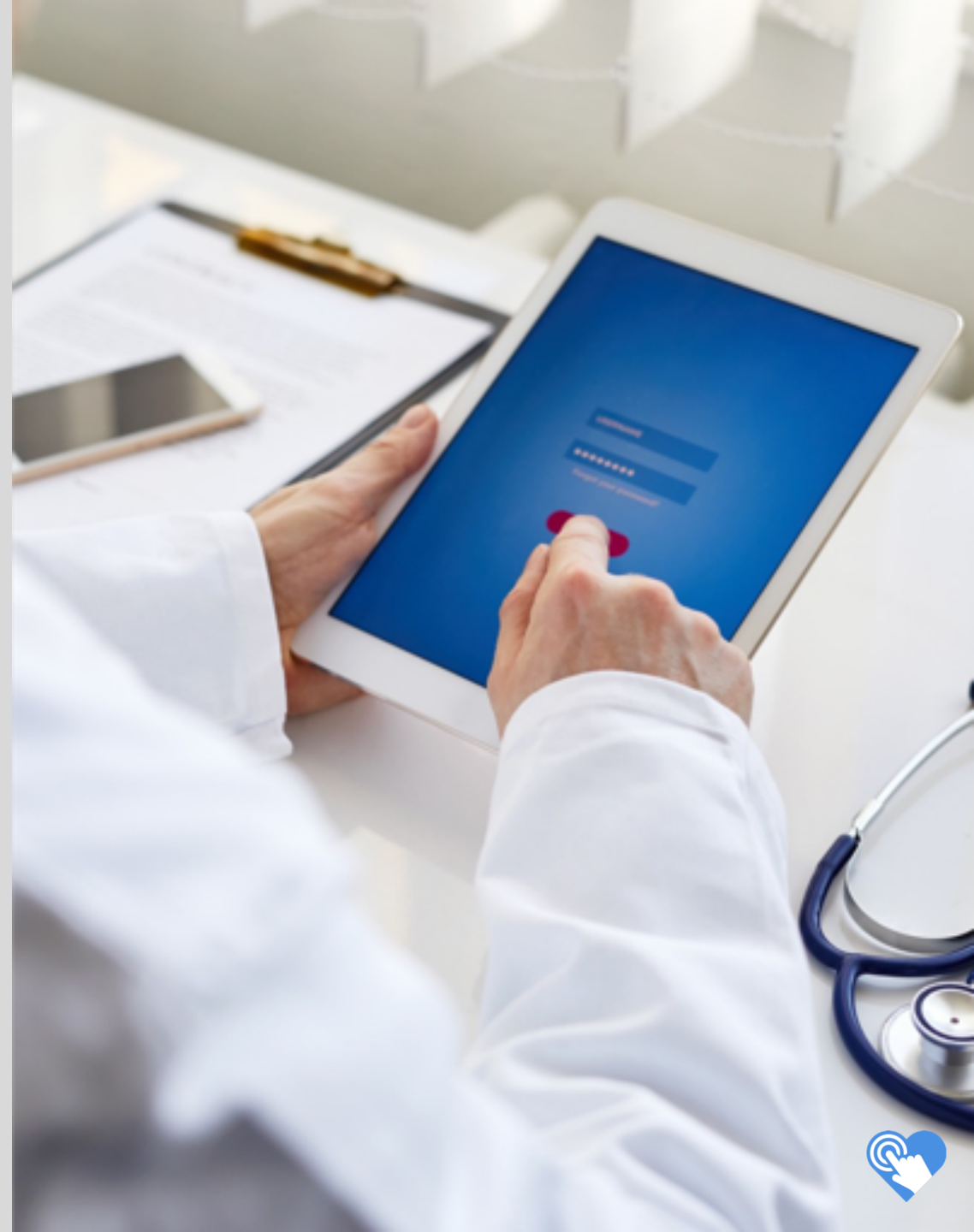## Visualize Health Trends

Improve Patient Health

- 13% improvement in overall patient health
- 8% reduction in A1c levels
- Less visits for chronic conditions
- Patients can save money

CMS Findings -Support Initiation of New Codes

- 72% reduction in hospital readmissions
- 25% report greater patient satisfaction

Generate Additional Revenue

- 17% cite quantified cost reductions
- New billing codes generate significant monthly revenue

The Medek RPM Platform

One-source turnkey monitoring solution

- Secure HIPAA-compliant iPad or computer-based platform to review patient data
- Meets RPM requirements for Medicare billing
- Medek clinical staff monitors patient data & alerts the patient accordingly based on the Provider's parameters
- Sends reminder texts encouraging patient usage

Supported RPM Devices

- <u>Blood Pressure Cuff</u>: Hypertension, Coronary heart disease, Heart failure, COPD, Renal failure, Diabetes
- <u>Blood Glucose Monitor</u>: Diabetes, Renal Failure, Hypoglycemia, Liver Disorders
- <u>Pulse Oximeter</u>: COPD, Emphysema, Asthma
- <u>Scale</u>: Obesity, Renal Failure, Pulmonary Edema

All hardware comes with an internal SIM card for the convenience of the patient; they simply use the RPM device as instructed & their data is visible in the Medek RPM portal for the provider and/or Medek clinical staff to review

RPM Made Easy

4 Simple Steps

1. Provider enrolls qualified patient; patient takes home or is mailed RPM device	2. Patients uses device	3. Patient data visible in Medek RPM platform	4. Provider reviews data and bills Medicare
Conditions:	Device examples:	Data measured:	Codes:
COPD	Pulse Oximeter	Heart rate	99453
Asthma	Digital scale	Weight	99454
Congestive Heart Failure	Blood glucose monitor	Blood pressure	99457
Diabetes	Blood pressure cuff	Blood glucose	99458
And more		Pulse oximetry	

Sample Proforma*

Amount the Provider can bill CMS

CPT Code	Description	Reimbursement Revenue/ patient	Billing Frequency	Enrolled Patients*	Annual Billable Amount
99453	Initial set-up & patient education	$19.46	One time	200	$3892.00
99454	The implemented technology: Device supply, alerts, & recordings	$64.15	Monthly	200	$153,960.00
99457	First 20 minutes of monitoring and treatment management; base code. Requires monthly LIVE interaction by prescribing clinician (phone call, visit, etc.)	$54.54	Monthly	200	$130,896.00
99458	Additional 20 minutes; add-on code to 99457**	$42.20	Monthly	20	$10,128.00

Assumptions:

*200 qualified & enrolled patients

**10% of patients require an additional 20 minutes

Provider can bill for: **$298,876.00**

A practice can be eligible to receive anywhere from 71-89% of what they bill for depending on their MIPS score

What You Get for a Low Monthly Fee....

- ZERO UP-FRONT COST - no hardware to buy, no immediate payment due, no minimum/maximum to get started!
- We can enroll & obtain patient consent on your behalf
- Ship directly to your patients home (or your office) as needed - 1 RPM hardware device included

- Secure, HIPAA compliant portal for data review
- Support & education for practices on the portal & hardware
- All devices are sim-enabled; no other equipment/WiFi/Bluetooth

- We manage hardware - no cost/liability to you or patient
- Optionally, Medek clinical staff can review your patients data – 1st 20 minute period at no charge – Additional 20 minute blocks billed at additional charge
- Alerts to patients - text compliance reminders, health data out of range; advising them to call their doctor

- Doctor alerts when patient health data out of range
- And, ME, your personal account manager to assist you and your staff ALWAYS! You are not just a number, you are part of our Medek family

Ready to Learn More?

Medek Health RPM

www.Medekrpm.com

Info@medekhealth.com

352-735-3797

888-99-MEDEK